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FEB 15 1984

J. E. WICKHAM

ADELPHI, INCORPORATED

THE CITICORP SAVINGS PLAZA

150 GRAND AVENUE, SUITE 900

OAKLAND, CALIFORNIA 94612

(415) 645-1555

February 4, 1984

*File  
FTC*

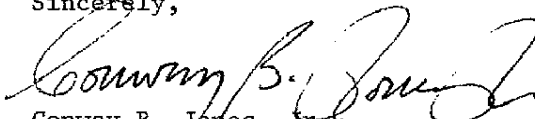
Gentlemen,

Adelphi, Incorporated has just completed the cigarette collection for the U. S. Federal Trade Commission and the Tobacco Institute Testing Laboratory. The cigarette samples collected will be used as the basis for the FTC report that will be issued later this year.

We are currently under contract with these agencies to provide collection services and are available to provide these same services to your firm. Copies of both contracts have been enclosed.

Please contact us if you desire cigarette collection services.

Sincerely,



Conway B. Jones, Jr.  
President and Chief Executive

CBJ:ss

Enclosures

PM3001059132